



VACANCY ADVERTISEMENT

Vacancy Information Download

Reference Number:	KZNPG/20240223/1466
Advert Reference Number:	TIKZN/04/2024
Job Title:	Business Retention & Expansion Officer
Job Level:	C3
Vacancy Type:	Internal & External
Salary:	Market related
Department:	TRADE & INVESTMENT KWAZULU-NATAL
Component:	HEAD OFFICE
Employment Type:	Permanent
Center:	Head Office
Number Of Posts:	1

Duties/Responsibilities:

- 1.Implement business retention and expansion operational plans.
- 2.Facilitate Local and Foreign aftercare and retention activities.
- 3.Design and implement technical support programmes for companies and Municipalities.
- 4.Manage and maintain stakeholder relationships.
- 5.Performance Reporting.

Qualifications and Experience:

Educational and /or Technical Competencies:

- .Degree in Marketing/Economics/Development Studies or Business Management.
- .Honours Degree would be advantageous.
- .Driver's licence

Experience:

- .Four (4) years' experience in investment promotion, export promotion and development as well as Client Management and Marketing.
- .Demonstrated business acumen skills with job experience in finance and admin, market development and production environment.
- .Added advantage, Investment Promotion, Export Promotion and Project Management.

Essential Knowledge, Skills and Competencies Required:

- .Knowledge of international trends in investment.
- .Knowledge of international trade and investment dynamics.
- .Technical understanding of incentives and grants.
- .Knowledge of work permits and company registration processes and documents.
- .General understanding of the funding processes.
- .Knowledge of legislation regulating businesses.
- .Knowledge of KZN prioritized sectors.
- .Ability to get up to speed with new processes/procedures and able to adapt readily to change.
- .Ability to interpret relevant legislative requirements and conditions of services.
- .Organisational and Planning Skills, Leadership Skills.
- .Ability to meet deadlines and work independently as well as a team player.
- .Strong relationship building and stakeholder management skills.
- .Financial Modelling Skills.

Additional Information

How to apply

To apply please log onto the e-Government Portal: <https://www.eservices.gov.za/> and follow the following process;

1. Register using your ID and personal information;
2. Use received one-time pin to complete the registration;
3. Log in using your username and password;
4. Click on "Employment & Labour";
5. Click on "Recruitment Citizen" to create profile, update profile, browse and apply for jobs;

Or, if candidate has registered on eservices portal, access <https://www.eservices.gov.za/>, then follow the below steps:

1. Click on "Employment & Labour";
2. Click on "Click on KZN Provincial Government e-Recruitment Vacancies, S'Thesha Waya Waya";
3. Log in using your username and password;
4. Click on "Recruitment Citizen" to create profile, update profile, browse and apply for jobs;

For support, please send an email to: KZNHelpDeskRecruit@KZNpremier.gov.za

Closing Date : 15 Mar 2024

Disclaimer

DISCLAIMER FOR KZN E-RECRUITMENT SYSTEM

a)The KwaZulu-Natal Provincial Government and all KwaZulu-Natal Provincial Public Entities are equal opportunity, affirmative action employers, and preference may be given to suitably qualified candidates from designated groups in terms of the Employment Equity Act, 1998. The filling of posts may also be guided by the Departments/ Entities Employment Equity plan/targets.

b)If you do not hear from us within two months of the closing date, please regard your application as unsuccessful.

c)Applications received after the closing date will not be considered.

d)Please clearly indicate the name of the post and reference number of the position for which you are applying.

e)Applicants applying for posts in KZN Government Departments via the online e-Recruitment system, must upload a copy of their CV onto the system. Certified copies of supporting documents need not accompany your application and CV, as these will be requested from shortlisted applicants only.

f)Applicants applying for posts in KZN Public Entities via the online e-Recruitment system, must upload copies of all documents, including certified copies of all documents stipulated in the advert of the Public Entity.

g)It is the responsibility of the applicant to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA), prior to the time the qualification documents are requested to be submitted to the KZN Provincial Department or Public Entity.

h)Only candidates who meet the requirements may apply.

i)Appointment is subject to verification of the qualifications of the applicant, reference checking, and securing a positive security clearance, in circumstances where this is in relation to the requirement/s for appointment to the post applied for.

j)Applications from Recruitment Agencies will not be considered.

k)Applications sent to incorrect email address will not be considered.

l)The respective Provincial Departments and Public Entities reserve the right not to make an appointment.

m)The appointed candidate shall be required to sign a performance agreement.

n)Reference checks and/or confirmation of employment will be done with the current employer and candidates are advised to include references from the current employment in their application/CV to facilitate this.

o)The respective Provincial Departments and Public Entities reserve the right to regard a negative record on any verification check or risk assessment conducted, as sufficient grounds for refusal to select a candidate for appointment.

By utilising the KZN Provincial e-Recruitment system, you hereby specifically acknowledge that you have read and accepted the following disclaimer:

I understand and agree that where information is provided, whether personal or otherwise, it may be used and processed by the owner of this e-Recruitment system, and such use may include placing such information in the public domain.

All reasonable measures to protect the personal information of users will be taken, provided that for the purpose of this disclaimer (personal information) will be as defined in the Promotion of Access to Information Act, 2000 (Act No. 2 of 2000) and the Protection of Personal Information Act, 2013 (Act No. 4 of 2013).

The information and reports contained herein may not necessarily be accurate or final and must be viewed in the context of when such information or report is dated.

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By using the KZN Provincial e-Recruitment system, I specifically consent and submit to the jurisdiction of the South African Courts in regard to all proceedings, actions, applications, or the like, instituted by either party against the other where necessary.

If you do not agree to be bound by these terms, please do not make applications for posts through the KZN Provincial e-Recruitment system.